FINANCE APPLICATION FORM

CONFIDENTIAL APPLICATION FOR LOANS OF £100,000 TO £2 MILLION



For Google Chrome and Firefox users please download PDF to desktop and open in Adobe before completing application. Please complete all sections in full using BLOCK CAPITALS and the relevant boxes.

Your personal information - We may use credit reference and fraud prevention agencies to help us make decisions. What we do and how both FW Capital credit reference and fraud prevention agencies will use your information is detailed in the Credit Reference Agency Information Notice ("CRAIN") which can be accessed **here** (https://www.equifax.co.uk/crain/index.html). By confirming your agreement to proceed in this application form you are accepting that we may each use your information in this way.

| Please tell us about your bus | iness. | | | | | | | | |
|---|---|-------------------------------|---------------------------|--|--|--|--|--|--|
| Name of business, (including to | • | Date of formation: | | | | | | | |
| registered corporate name, if t | :hese are different): | Date business began trading: | | | | | | | |
| | | Registered number: | | | | | | | |
| | | VAT reg no. (if applicable): | | | | | | | |
| | | Business type: | | | | | | | |
| | | Limited company X (| Other X Partnership X | | | | | | |
| Registered office address: | | Business address (if differer | t to registered address): | | | | | | |
| | Postcode: | | Postcode: | | | | | | |
| Telephone: | | Website: | | | | | | | |
| Please provide details of any g | group and/or related companies/ ion of the business: | businesses: | | | | | | | |
| Please tell us about your fund | ding requirement. | | | | | | | | |
| How much loan funding are yo | ou applying for from FW Capital? | | £ | | | | | | |
| Your preferred repayment terr | m (1-5 years): | | | | | | | | |
| Total cost of project: | | | | | | | | | |
| Total funds from other source | ?S: | | | | | | | | |
| What is the purpose of the investment? | | | | | | | | | |
| Please state available security and its approximate value | | | | | | | | | |

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| Please detail the | total funding from oth | ner sources for this proj | ect | | | | | | |
|--|---|---|----------------------------------|------------------|---------------|--------|--------|--------|--------|
| Source: | | Amount £: | Source: | | | | | Amou | ınt £: |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | Total proi | act co | ct C | | |
| _ | _ | _ | _ | _ | Total proj | | | | |
| loans) or any ap | plication for financia | from public sources o l assistance from publ clude any aid or grant | ic sources whi | ich have been | made recent | | | | |
| Date received /applied for | Type of aid/grant | Organisation provid | ing aid/grant | Received | Pending | Stat | te aid | d valu | e £ |
| | | | | Х | Х | | | | |
| | | | | Х | Х | | | | |
| | | | | Х | X | | | | |
| | | | | X . | X | | | | |
| | | | | Total va | | | _ | _ | _ |
| additional detail FW Capital are o | in the other informationly able to consider fun | nd if 'Yes' provide additi n section at the bottom ding to eligible SME's wh t, or where indicated ter | of the form. nere private sec | tor lenders (eg | banks, financ | | | | |
| Does your busine | | had a loan with FW Cap | | | | Yes | Х | No | Х |
| | | | | | | | | | |
| Has the business | approached any other | r lender(s) for this finan | ce? If yes, pleas | e provide detail | s: | Yes | X | No | Х |
| | , | . , | 7 1 | | | | 7. | | 72 |
| Has the business | ever been refused fin | ance for this project? If | yes, please prov | vide details: | | Yes | X | No | Х |
| | | | | | | | | | |
| Has the business If yes, please provi | | Court Judgements, whe | ether satisfied o | or not? | | Yes | X | No | Х |
| | | | | | | | | | |
| Does the busines | | oitration proceedings pe | ending or threa | atened? | | Yes | Х | No | Х |
| | | | | | | | | | |
| Does the business have any outstanding or overdue creditors? If yes, please provide details: | | | | | | | | | Х |
| Are there any arrears or Time to Pay arrangements in respect of VAT, PAYE or any other taxes? Yes Yes | | | | | | | | | |
| Does your business have a beneficial owner*? If yes please provide details. *A beneficial owner is an individual who ultimately owns or controls directly or indirectly more than 25% of the shares in a business. Yes | | | | | | | | | |

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Yes



>

Nο

Please list all shareholders and continue on a separate sheet if necessary % of business owned Name % of business owned Name To which local authority are business rates paid? Your SIC 2007 code: Annual turnover at the last financial year-end for your business or group where £ applicable (figure to be taken from the latest filed accounts). What was the business' profit/loss in the filed accounts at the last financial year end? £ £ Your business' net assets at the last year end: Current Number of Full-Time* Employees Current Number of Part-Time** Employees (expressed as FTEs)

*A Full-Time Employee is classified as working 30 or more hours per week and should be reported as 1 Full Time Equivalent (FTE)

Number of jobs considered at risk and potentially safeguarded with this loan*** (expressed as FTE's)

Number of Jobs to be Created (expressed as FTEs)

^{***}A safeguarded job is any existing permanent paid job that was at risk of being lost prior to this loan which remains 6 months after loan drawdown.

| Please provide the following | g information to allow u | s to complete an initial | assessment or your appu | ication. |
|------------------------------|--------------------------|--------------------------|-------------------------|----------|
| A h | | | : | |

A business plan summary including CV's for directors and senior team plus 1 year integrated profit and loss, balance sheet and cash flow forecast by month (for loans >£500k please provide 2 years)

Copy bank statements for the previous 6 months

3 years' annual accounts

Most recent management accounts and aged debtor or in creditor at present

The director(s) signing the loan agreement, \geq 25% shareholders and bank signatories are required to provide ID verification by way of current passport or photographic driving licence together with address verification by way of recent mortgage statement, utility bill or bank statement less than 3 months old.

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^{**}Part-Time Employees should be reported as a proportion of 1 FTE. For example, a Part-Time employee working 18 hours per week should be reported as 18/36 = 0.5 FTE

Each director, shareholder of 25%+* and authorised signatory should complete the following parts of this application to help us to comply with our customer due diligence requirements. *If two or more connected persons are shareholders who together hold 25%+ of the shares they should also provide their details. For these purposes connected persons are spouse, civil partner, sibling, parent or grandparent.

| First applicant | t: Please fill ir | n th | e appro | priate | boxe | 5. | | Second applicant: Please fill in the appropriate boxes. | | | | | | | | |
|--|-------------------|---|-------------------------------|--------------------------|----------|----------|----------|--|------------------------------|------|--------|-----|---|---------|--------|--|
| Director | | X | 25%+ shareholder | | | | | Director | 25%+ shareholder | | | | | | X | |
| Authorised sig | natory | | | | | | X | Authorised signatory X | | | | | | | | |
| Title: | Forename(s |): | | | | | | Title: Forename(s): | | | | | | | | |
| Middle name(s | s): | | | | | | | Middle name(s): | | | | | | | | |
| Surname: | | | | | | | Surname: | | | | | | | | | |
| Date of birth: | | Date of birth | | | | | | | | | | | | | | |
| Any other nam | ne you have b | Any other name you have been, or are, known by: | | | | | | | | | | | | | | |
| Current residential address: | | | | | | | | Current residential address: | | | | | | | | |
| D () | Postcode: | | | | | | | | | | Postco | ae: | | | | |
| Preferred cont | | | | | | | | Preferred contact number: | | | | | | | | |
| Mobile numbe Email: | er: | | | | | | | Mobile number: | | | | | | | | |
| Period at this a | ddross | | Years | | N 1 | onths | | Email: Period at thi | at this address Years Months | | | | | | _ | |
| Home owner | ladiess | V | Tenant | | 1010 | JIILIIS | + | Home owne | | Iv | Tenant | | | JIIIIIS | | |
| Previous reside than three yea | | | Previous resi than three y | dential addres ears): | ss (it | at curre | nt add | Iress t | or less | i | | | | | | |
| Period at this a | address | | Years | | M | onths | | Period at thi | s address | | Years | | М | onths | | |
| Have you previously ever approached FW Capital, The Development Bank of Wales or Finance Wales for funding as a Director, Partner or Majority shareholder? Yes No | | | | | | | a X | Have you previously ever approached FW Capital, The Development Bank of Wales or Finance Wales for funding as a Director, Partner or Majority shareholder? Yes No | | | | | | | a X | |
| Have you ever been involved in a failed business? Yes No | | | | | | | | Have you ever been involved in a failed business? | | | | | | | X | |
| Have you ever | been disqua | lifie | ed as a | | | | | Have you ever been disqualified as a | | | | | | | | |
| director? | | | | Yes | Х | No | Х | director? Yes X No X | | | | | | X | | |
| Have you ever been bankrupt or entered into an IVA or Debt | | | | | | | Debt | Have you ever been bankrupt or entered into an IVA or Debt | | | | | | | Debt | |
| Do you have ar | ov County Co | ırt | | Yes | | No | | | | ourt | | Yes | | No | | |
| Judgments? | ly County Co | ai t | | Yes | X | No | | Do you have any County Court Judgments? Yes No | | | | | | | | |
| If answered 'yes' further details h | | If answered 'y further details | es' to any of th s here: | e abo | ove ques | | olease | | е | | | | | | | |

| Third applicant: Please fill | in th | ne appro | opriate | e boxe | es. | Fourth applicant: Please fill in the appropriate boxes. | | | | | | | | |
|--|---------------------------|------------------|---------|---------|---------|--|--|------------------------------|--------------|----------|--------|--------|------|--|
| Director | X | 25%+ shareholder | | | | X | Director | Director X 25%+ shareholder | | | | | | |
| Authorised signatory | | | | | | Authorised signatory X | | | | | | | | |
| Title: Forename(s | s): | | | | | | Title: Forename(s): | | | | | | | |
| Middle name(s): | | | | | | Middle name(s): | | | | | | | | |
| Surname: | | | | | | Surname: | | | | | | | | |
| Date of birth: | | | | | | Date of birth: | | | | | | | | |
| Any other name you have l | been | ı, or are | , know | n by: | | Any other name you have been, or are, known by: | | | | | | | | |
| Current residential address | Current residential addr | ess: | | | | | | | | | | | | |
| | | Postco | de: | | | | | | Postco | de: | | | | |
| Preferred contact number: | | | | | | | Preferred contact numb | er: | | | | | | |
| Mobile number: | | | | | | | Mobile number: | | | | | | | |
| Email: | | | | | | | Email: | | | | | | | |
| Period at this address | | Years | | Mo | onths | | Period at this address | | Years | | М | onths | | |
| Home owner | X | Tenant | | | | X | Home owner | X | Tenant | | | | X | |
| Previous residential addres than three years): | ` | | | | | | Previous residential add than three years): | , | | | | | | |
| Period at this address | | Years | | Mo | onths | | Period at this address | | Years | | М | onths | | |
| Have you previously ever app Development Bank of Wales Director, Partner or Majority | or Fin | nance W | ales fo | | | | Have you previously ever approached FW Capital, The Development Bank of Wales or Finance Wales for funding as a Director, Partner or Majority shareholder? Yes No | | | | | | | |
| Director, raither or Majority | Si iai ei | notder: | Yes | X | No | X | Director, Partner or Major | rther or Majority shareholds | | | | No | X | |
| Have you ever been involv failed business? | ed in | n a | Yes | X | No | X | Have you ever been involved in a failed business? Yes X No | | | | | | | |
| Have you ever been disqua | alified | d as a | | | | | Have you ever been disqualified as a | | | | | | | |
| director? | | | Yes | Х | No | X | director? Yes X No | | | | | | X | |
| Have you ever been bankr | upt c | or enter | ed int | o an l' | VA or D | ebt | Have you ever been ba | nkrupt | or enter | ed int | o an I | VA or | Debt | |
| Relief Order? | | | | No | | Relief Order? | | Yes | | No | X | | | |
| Do you have any County Co | urt | | | | | | Do you have any County | Court | | | | | | |
| Judgments? | | | Yes | Х | No | X | Judgments? | | | Yes | Х | No | X | |
| If answered 'yes' to any of the further details here: How did you first hear ab | | | | olease | provide | | If answered 'yes' to any of further details here: | the ab | ove ques | tions, p | olease | provid | e | |
| 1 Business event | X | 5 Onlir | ne nev | vs arti | cle | X | 9 Business magazine | Х | 12 Coll | eague, | /frien | d | Х | |
| 2 Social media | X | 6 Goo | gle sea | arch | | X | 10 Online advert | Х | 13 Busin | ness ac | dviser | | Х | |
| 3 Email newsletter | X | 7 Radio | | | | X | 11 Offline advert | Х | 14 TV | | | | Х | |
| 4 Blog article | X 8 Newspaper X | | | | | | 15 FW Capital employee | | | | | | Х | |
| If you crossed the box for | loyee, please provide the | r deta | ls: | | | | | | | | | | | |

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Confirmation and agreements

Please read the following important information carefully.

Use of your information

This sets out how FW Capital Ltd, Development Bank of Wales plc and its group companies, collectively described as 'FW Capital' will use the information provided in this application.

- FW Capital may obtain information about you from credit reference agencies to help make decisions and to manage your account, including your payment performance. These agencies will supply FW Capital with credit information as well as information from the Electoral Register and other data held on your credit file.
- The agencies will record details of any searches whether or not this application proceeds and these searches may be seen by other companies who make their own credit enquiries about you. This may affect your ability to obtain credit elsewhere in the near future.
- Full guidance on what FW Capital does and how both FW Capital and credit reference agencies and fraud prevention agencies will use your information is detailed in the Credit Reference Agency Information Notice ("CRAIN") which can be accessed **here** (https://www.equifax.co.uk/crain/index.html).
- FW Capital may use credit-scoring methods to assess your application.
- Your application will be assessed using credit reference agency records relating to anyone with whom you are linked financially. This information may also be used for debt tracing as well as the ongoing management of any funding FW Capital provides.
- FW Capital may share information with credit reference agencies about how you manage your account. This information is available to other organisations (including fraud prevention agencies and other financial institutions) so that they can take decisions about you, your associates and members of your household.
- Any information provided by you will be held by FW Capital to manage any funding provided and may be shared within FW Capital and with third parties to protect both FW Capital and FW Capital's customers against fraud. More details about how FW Capital uses personal information can be found in our **privacy notice.**
- In order to prevent or detect fraud the information provided in this application form will be shared with fraud prevention agencies. It is therefore vital that you provide accurate information at all times.
- You are have various rights in relation to your personal information, including the right to copies of any personal data held about you by FW Capital, and to ask for any inaccuracies to be corrected. More information about your rights can be found in our **privacy notice**.
- FW Capital has the right to request any more information if required.

Confirmation and agreements

In completing this application form I/we confirm the following:

- I/We submit this application for investment and certify the information provided is true and accurate.
- I/We authorise FW Capital to request searches from credit reference agencies to look at available information about the business and the applicants associated with the business for the purpose of credit assessment.
- I/We authorise FW Capital to conduct other investigations required in the assessment of this application including statistical analysis to test the repayment of any funding provided.
- I/We acknowledge that FW Capital may share information about me/us with third parties such as credit reference agencies, fraud prevention agencies, Northern Powerhouse Investments Ltd and any other third parties both for the assessment of this application, the prevention of financial crime and on-going management of any funding, or follow-on funding, provided.
- I/We agree that the information and supporting documentation provided will be used by FW Capital to assess this application and FW Capital's decision is final.
- I/We agree that false or misleading information will result in the application being declined without further explanation.

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| Please provide confirmation of the following (if applicable). The FW Capital loan will support the company with the following: | | | | | | | | | |
|--|-----|---|----|---|---|--|--|--|--|
| New to firm product/or process | Yes | X | No | X | If yes, please provide details here | | | | |
| Is product/process operational? | Yes | X | No | X | If no, please provide status | | | | |
| Is Marketing literature available? | Yes | X | No | X | | | | | |
| New to Market product | Yes | X | No | X | If yes, please provide details here including launch date | | | | |

In submitting this form, I as one of the main directors, confirm I have read and understood the Confirmation and agreements above and that the details on this application are accurate and the information provided is correct.

| This application is being completed by (Director): | and includes personal information for |
|--|---------------------------------------|
| Insert your name | 1 Insert individual's name |
| for: | 2 Insert individual's name |
| Insert company name | 3 Insert individual's name |

CONSENT By ticking the following box or boxes you are confirming:-

That as the applicant I am aware that my personal information provided to FW Capital will be used in accordance with FW Capital's privacy notice, including searches at credit reference agencies to verify the details in this application and for credit assessments.

I have made the other individuals who are party to this application aware that their personal information provided to FW Capital will be used in accordance with FW Capital's privacy notice, including searches at credit reference agencies to verify details in this application and for credit assessments.

Date:

Additional notes

Please submit your completed copy of the application form to applications@fwcapital.co.uk

FW Capital Ltd

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